# COMPENSATION PLAN HIGHLIGHTS

#### **Smart Start Bonus**

You Distributor Enrollments					
Paid Weekly	Personal Volume <sup>(f)</sup>				
	Platinum or Gold 100PV-199PV 30%				
	Platinum or Gold 200+PV 40%				
	Silver or Start Kit 100-199PV 20%				
	Silver or Start Kit 30%				

### **Preferred Customer Enrollment**

You
Personal Volume <sup>(1)</sup>
100+PV 30%

## **Enrollment Options(2)**

Purchase	PV
Start Kit	0
Silver	250
Gold	500
Platinum	1,000

#### Launch Bonus

Paid Veekly Earn a bonus on all enrollment packs purchased within your Enrollment Tree. If you are "paid as" PRO 3 or higher, you will be eligible to receive both Smart Start and Launch Bonus. This bonus will pay out to the first "qualified paid as" rank when looking upline in the Enrollment Tree.<sup>(3)</sup>

PLATINUM					
RANKS	PAYOUT				
PRO 3/4	\$400				
PRO 5/6	\$400				
PRO 7/8/9	\$400				
PRO 10	\$200				
EXECUTIVE	\$120				
PRESIDENTIAL	\$80				

GOLD	
RANKS	PAYOUT
PRO 3/4	\$200
PRO 5/6	\$200
PRO 7/8/9	\$200
PRO 10	\$100
EXECUTIVE	\$60
PRESIDENTIAL	\$40

SILVER	
RANKS	PAYOUT
PRO 3/4	\$100
PRO 5/6	\$100
PRO 7/8/9	\$100
PRO 10	\$50
EXECUTIVE	\$30
PRESIDENTIAL	\$20

Royalty Commission (dynamically compressed)			PREMIER		ELITE			MASTER						
	PAI	D AS RANK	Pro 1	Pro 2	Pro 3	Pro 4	Pro 5	Pro 6	Pro 7	Pro 8	Pro 9	Pro 10	Executive	Presidential
	Minimum Monthly PV <sup>(4)</sup>		100	100	100	200	200	200	200	200	200	200	200	200
	Minimum Monthly OV		1,000	2,500	5,000	10,000	20,000	50,000	100,000	200,000	500,000	1,000,000	2,000,000	5,000,000
	Minimum Leg Req.		1	2	2	2	3	3	3	3	3	3	4	5
	Max/Mir	າ % per Leg	100	80/20	80/20	80/20	60/30/10 <sup>®</sup>	60/30/10 <sup>©</sup>	60/30/10 <sup>®</sup>	60/30/10 <sup>®</sup>	60/30/10 <sup>®</sup>	40/40/20	40/40/10/10	40/35/10/10/5
	UNILEVEL	1st	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%
		2nd	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
		3rd		9%	9%	9%	9%	9%	9%	9%	9%	9%	9%	9%
thly		4th		5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
Monthly		5th			5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
Paid I		6th				5%	5%	5%	5%	5%	5%	5%	5%	5%
Pa		7th					5%	5%	5%	5%	5%	5%	5%	5%
		8th						5%	5%	5%	5%	5%	5%	5%
		9th							2%	2%	2%	2%	2%	2%
			Enro	oller	(	Gen 1		Gen 2		Gen 3		Gen 4	Ge	n 5
	30% Generational Matching Bonus <sup>(6)</sup>		YO	U	<b>→</b> (	you earn 10%	<b>→</b>	you earn 5%	<b>→</b>	you earn 5%	<b>→</b>	you earn 5%	e	ou arn 5%

Earn a 10% match of all personally enrolled Distributor's Royalty Commissions generated from their downline sales. Earn 5% on generations 2, 3, 4, and 5 of personally enrolled Distributors Royalty Commission generated from their downline sales. To qualify for the generational matching bonus, you must have 100 in new purchase volume from Preferred Customers, Distributors or Retail Customers during a calendar month and 200 PV. (6)

**4% Elite Pool** 4% of total commissionable sales paid to qualified Pro 7 through Master Distributors.

(1) At least 40 PV must come from personal product purchases. The remaining PV can come from purchases made by Personally enrolled Preferred Customers and Retail Customers

(2) Receive up to 40% in Smart Start Bonus on product purchased by new personally enrolled Distributor within their first calendar month, up to 1000CV. Receive up to 30% Smart Start Bonus on product purchased by new personally enrolled Preferred Customers, within their first calendar month. Preferred Customer Purchase limits may apply. Preferred customer purchase limit is 650CV/month.

(3) "Paid Rank" is defined by the most recently completed and closed monthly commission period. You must have 200 PV to earn this bonus which may come from selling product to Preferred Customers, Retail Customers AND at least 40 PV in personal product purchases.

(4) Monthly minimum PV requirements may come from Preferred Customers, Retail Customers AND at least 40 PV in personal product purchases.

- (5) 10% of the OV requirement must come from the equivalent of a third leg.
- (6) Earn the full Generational Matching Bonus by being 'paid as' Pro 3 or higher and by maintaining a minimum of 200 PV, at least 40 of which must come from personal product purchases. The remaining PV can come from purchases made by personally enrolled Preferred Customers and Retail Customers. If your PV is between 100-199, you will earn half of the Generational Matching Bonus.

The LifeVantage Compensation Plan is unique. Any charts, illustrations and stated examples of income under the plan are potential in nature and not based on the actual performance of any individual.

Pro 8,

9 & 10

Pro 10 Executive

Presider share 19

share 1%

Pro 7. 8.

share 1%

Pro 9 & 10



生效日期: 2018年3月5日

## 精明投資獎金

招收分銷商 個人積分 (PV)<sup>(1)</sup> 白金級或金級套裝 100PV-199PV 30% 白金級或金級套裝 200+PV 40% 銀級或入門套裝 100-199PV 20% 銀級或入門套裝 30%

優惠客户入會
你
招收優惠客戶(1)
100+PV 30%

# 入會選項(2)

購買	PV
入門套裝	0
銀級	250
金級	500
白金級	1000

### 啟動獎金

在直屬組織內購買的所有入會套裝中獲得獎金。 如果您被"支付"為PRO 3或更高等級,您將有資格獲得精明投資獎金和啟動獎金。 這筆獎金將支付給直屬組織內往上數第一個「合格支付」的等級。(3)

白金級	
排名	獎金
3/4 級	\$400
高級 5/6	\$400
精英級 7/8/9	\$400
大師級 10	\$200
行政	\$120
總理	\$80

金級	
排名	獎金
3/4 級	\$200
高級 5/6	\$200
精英級 7/8/9	\$200
大師級 10	\$100
行政	\$60
總理	\$40

銀級	
排名	獎金
3/4 級	\$100
高級 5/6	\$100
精英級 7/8/9	\$100
大師級 10	\$50
行政	\$30
總理	\$20

特權獎金(動態壓縮)					優越級			精英級			大師級			
按月支付	發放獎金級別		1級	2級	3級	4級	高級 5	高級 6	精英級7	精英級8	精英級 9	大師級 10	行政	總理
	 每月最低PV <sup>(4)</sup>		100	100	100	200	200	200	200	200	200	200	200	200
	毎月最低OV		1,000	2,500	5,000	10,000	20,000	50,000	100,000	200,000	500,000	1,000,000	2,000,000	5,000,000
	最小分支要求		- 1	2	2	2	3	3	3	3	3	3	4	5
	每分支最多%		100	80/20	80/20	80/20	60/30/10 <sup>(5)</sup>	60/30/10 <sup>(5)</sup>	60/30/10 <sup>(5)</sup>	60/30/10 <sup>(3)</sup>	60/30/10 <sup>(5)</sup>	40/40/20	40/40/10/10	40/35/10/10/5
	■   ■	第一	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%
		第二	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
		第三		9%	9%	9%	9%	9%	9%	9%	9%	9%	9%	9%
		第四		5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
		第五			5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
		第六				5%	5%	5%	5%	5%	5%	5%	5%	5%
		第七					5%	5%	5%	5%	5%	5%	5%	5%
		第八						5%	5%	5%	5%	5%	5%	5%
		第九							2%	2%	2%	2%	2%	2%
			招收	招收人 第		11代層 第2代層			第3代層			第4代層 第5代層		

你可從親推下線產生的特權獎金中獲得10%作為匹配獎金。你可從你的第2、3、4和第5代層分銷商所產生的特權獎金中獲得5%作為匹配獎金。如果你想 要獲得代層匹配獎金,你必須每月最少保持 200 PV,及100PV 來自優惠顧客、分銷商及零售顧客的訂單。

你將 賺取

你將 賺取

4% 精英庫 全球總獎金銷售額的 4% 將被放入一個庫內,用於支付給合格的精英 Pro 7 至大師級分銷商

精英級 7,8,9 精英級 8.9 和大師級10 和大師級10 1%份 1%份

賺取

(1)必須至少有40 PV來自個人產品購買。剩下PV 的來源可以為親推優惠客戶和零售客戶。

(2)於新親推分銷商第一個日曆月所有訂單中賺取最多40%作為精明啟動獎金,上限為1.000 CV。於新親推優惠客戶第一個日曆月所有訂單中賺取最多30%作為精明啟動獎金 上限為 650 CV

(3)「獎金發放排名」定義由最近完成和結束的每月獎金周期而定。你必須有200 PV 去賺取此獎金,來源可為親推優惠客戶和零售客戶,及至少40 PV來自個人產品購買。

你將 賺取 10%

- (4) 每月最低PV 要求可能來自優惠客戶、零售客戶和至少40 PV個人產品購買。
- (5) OV要求的10%必須來自第三分支的相同價值。

30%代層匹配獎金(6)

(6) 如果你的「獎金發放級別」為3級或以上,你便可賺取全部的代層匹配獎金。你必須有200 PV 去賺取此獎金,來源可為親推優惠客戶和零售客戶,及至少40 PV來自個人產品

LifeVantage 獎金計劃是獨一無二的。計劃中任何圖表、插圖及例子都是可行而並非基於任何個人的實際表現。

你將 賺取

精英級9和大

師級101%份

你

大師級10、

行政及總理 1%份